

The Integration of the Australian Grower into the Supply Chain

AGIC – 3rd August 2017

The logo for 'Market Check' is centered within a dark grey circular area. The text 'Market Check' is written in a white, sans-serif font. A thin green vertical line is positioned between the words 'Market' and 'Check'. The background of the slide is a close-up photograph of green wheat stalks with developing grain heads.

Market Check



- 1. Evolution of Growers into the Supply Chain**
- 2. Examples of Grower Integration**
 1. On Farm Storage
 2. Dealing Direct
 3. Grain Marketing
- 3. Impacts on the Supply Chain**
- 4. Conclusion**

Evolution of Growers into the Supply Chain

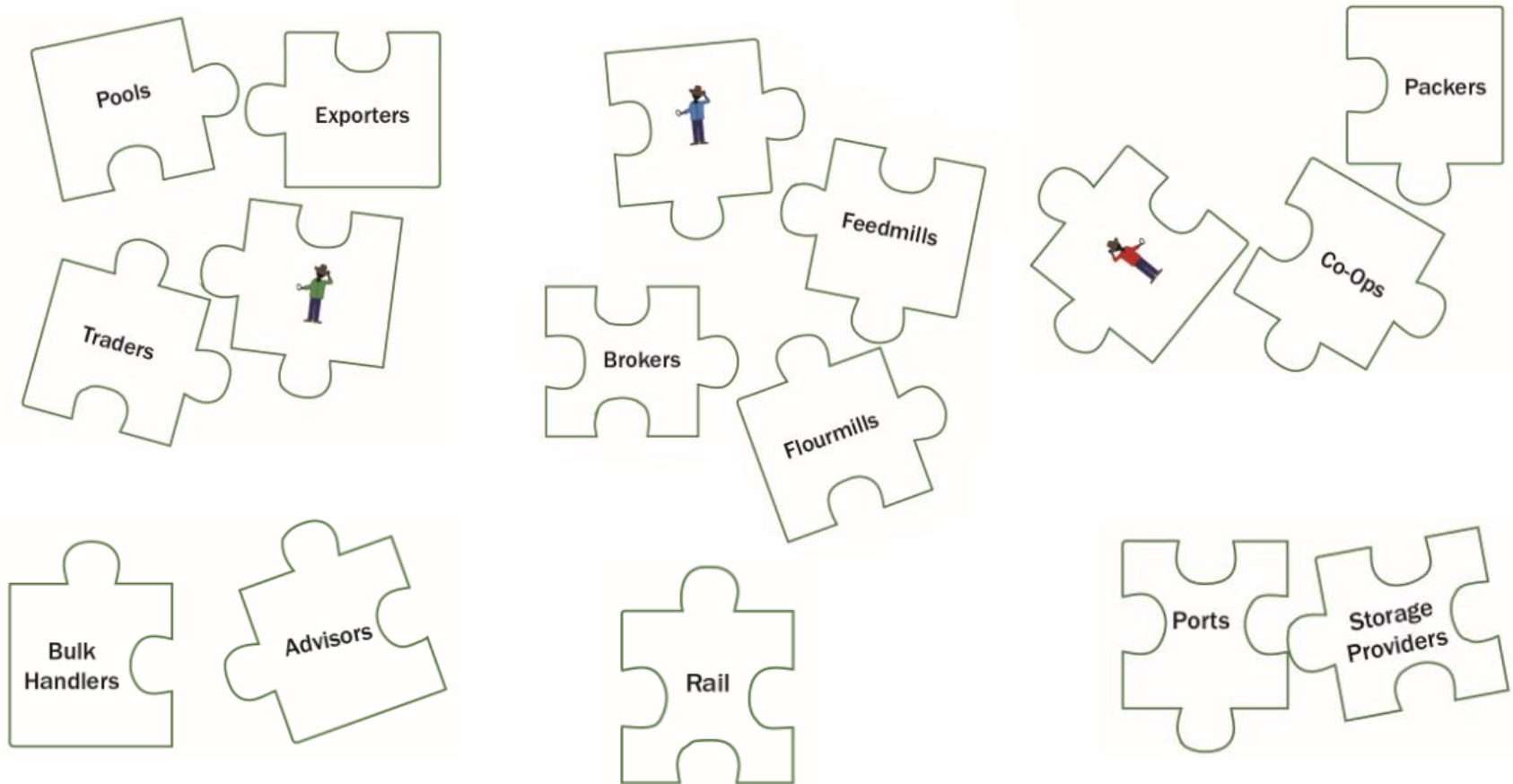


PRE-DEREGULATION 3rd August 2017



Evolution of Growers into the Supply Chain

POST-DEREGULATION 3rd August 2017



Evolution of Growers into the Supply Chain

POST-DEREGULATION 3rd August 2017

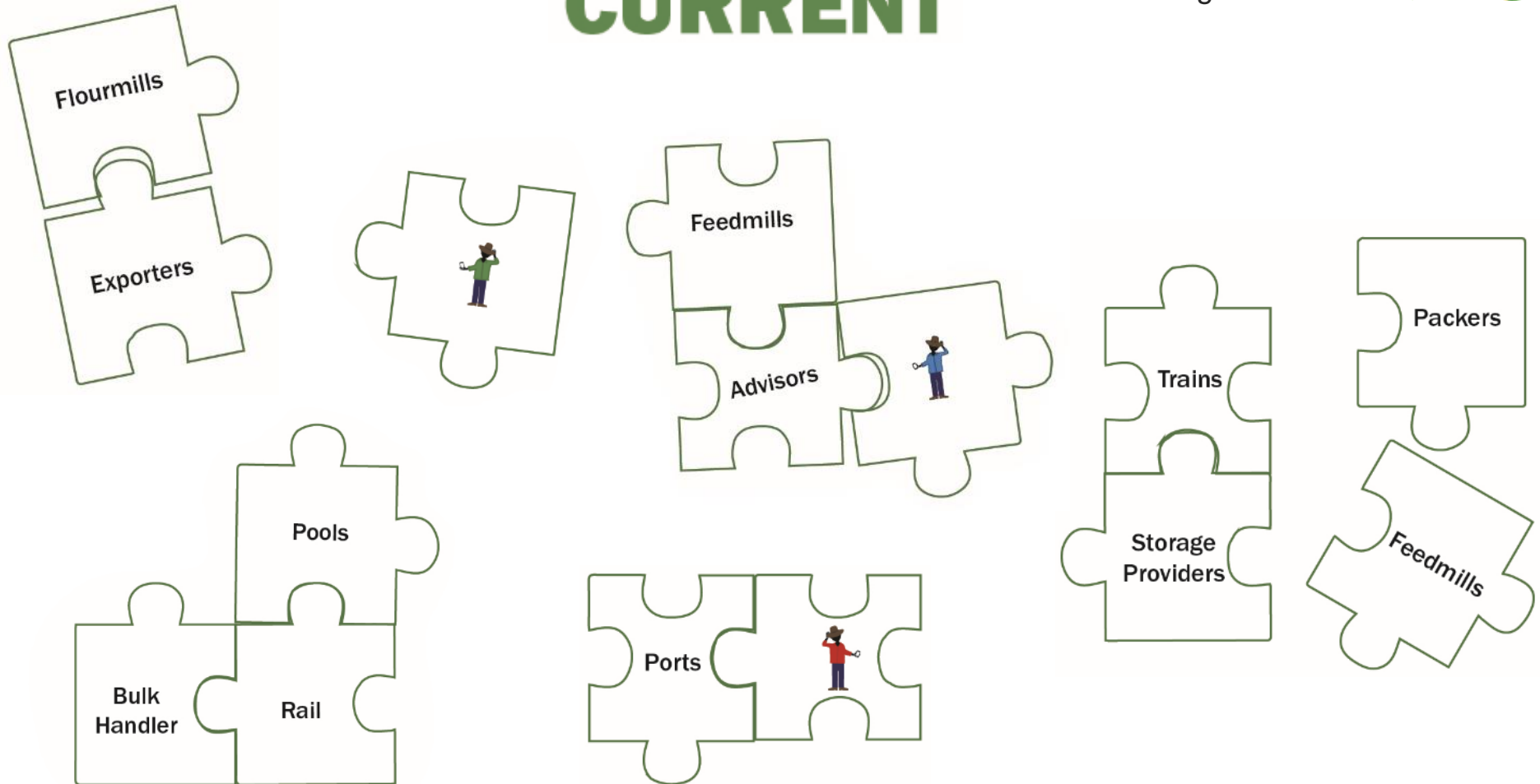


Evolution of Growers into the Supply Chain



CURRENT

3rd August 2017



Examples of Integration

3rd August 2017



Current market

Future market

Examples of Integration

3rd August 2017



Current market

Future market

Examples of Integration

3rd August 2017



Current market

Future market



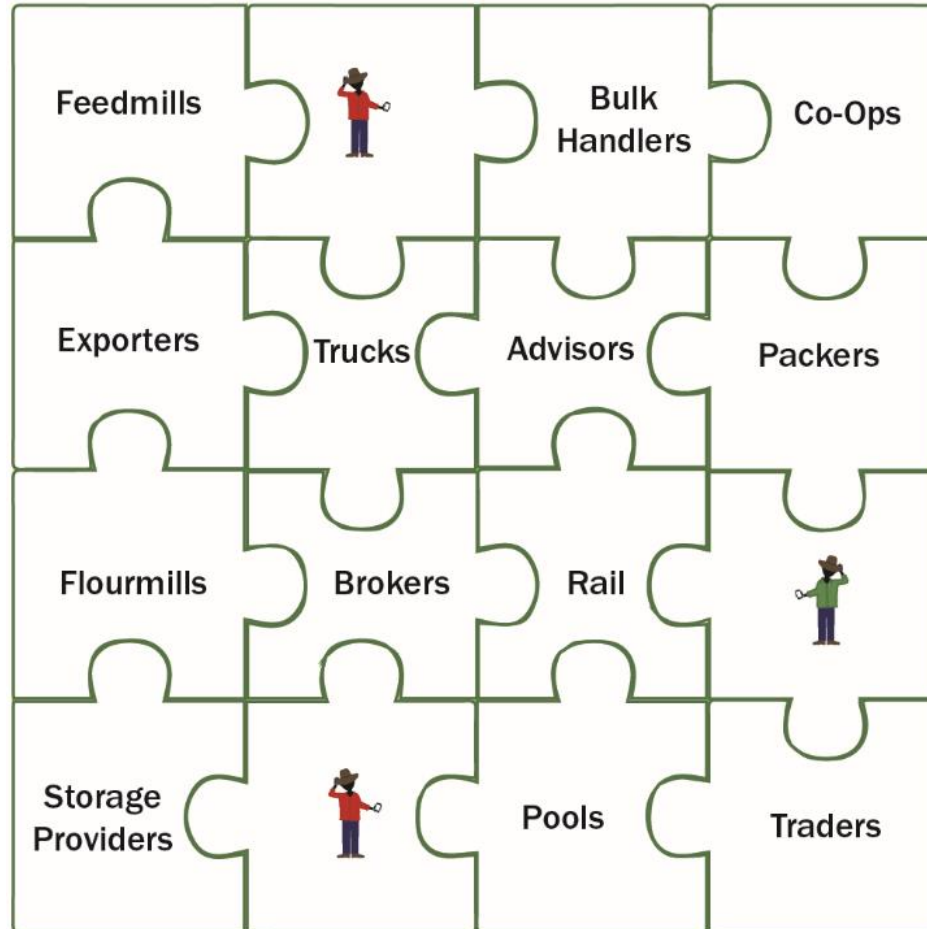
- 1. Ability to Focus on Strengths**
- 2. Lower Cost Origination**
- 3. Proper Transfer of Risk**
- 4. Relevant Information Flows**
- 5. Competitive Supply Chain**

Conclusion

3rd August 2017



FUTURE



Thankyou

Market Check