

THE AUSTRALIAN GRAINS  
INDUSTRY CONFERENCE  
ASIA 2017



## **Australian Grains Industry Conference (AGIC) Asia 2017**

*Australian grain - Superior quality, Logistical assurance*

**AGIC Vietnam 6 & 7 March 2017 Renaissance Riverside Hotel Saigon Ho Chi Minh City Vietnam**

**AGIC China 9 & 10 March 2017 Crowne Plaza 400 Panyu Road Shanghai 200052 P.R China**

**Program<sup>1</sup>**

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<sup>1</sup> Program subject to change without notice

## AGIC Asia Overview

Date	Time	Location	Event	Attendance
<b>Vietnam</b>				
Monday 6th March 2017	8.00am-5.00pm	Renaissance Riverside Hotel Saigon 8-15 Ton Duc Thang Street, District 1 Ho Chi Minh City	FCStone Risk Management Workshop	Inclusive in AGIC Vietnam registration
Tuesday 7th March 2017	8.30am – 5.00pm	Renaissance Riverside Hotel Saigon 8-15 Ton Duc Thang Street, District 1 Ho Chi Minh City	AGIC Vietnam	Open – <a href="#">register by website</a>
	6.30-8.30ampm	Le Méridien Saigon 3C Tôn Đức Thắng, Bến Nghé Ho Chi Minh City	AusCham Sundowner	Entry price approx.. VND100,000 (USD5) for non members (free for members) Drinks: pay as you go Complimentary canapés
<b>China</b>				
Thursday 9th March 2017	8.30am – 5.00pm	Crowne Plaza 400 Panyu Road Shanghai	AGIC China Shanghai	Open – <a href="#">register by website</a>
Friday 10th March 2017	8.00am-5.00pm	Crowne Plaza 400 Panyu Road Shanghai	FCStone Risk Management Workshop	Inclusive in AGIC China registration

## AGIC Vietnam

### Tuesday 7 March 2017 Renaissance Riverside Hotel Ho Chi Minh City, Vietnam

8.30am Arrival tea & coffee	
9.00-9.30am	<p><b>MC:</b> Stephen Thompson Partner Holman Fenwick Willan</p> <p><b>Opening</b> Pat O'Shannassy CEO Grain Trade Australia Craig Chittick Australian Ambassador to Vietnam</p>
9.30-10.30am	<p><b>Session 1: Australian crop outlook and trade patterns</b> Ron Storey Australian Crop Forecasters: <i>Australian grain trade flows and implications for customers</i> Ian Gourley Grain Growers Limited: <i>Growers linked to international markets</i></p>
10.30-11.00am	<p><b>Session 2: Australian grain from a customer's perspective</b> James Kirton CEO Intermalt Vietnam</p>
11.00-11.30am Morning tea	
11.30am-12.30pm	<p><b>Session 3: Australian crop quality – what occurred in 2016/17 season</b> Jonathan Wilson GM Logistics and Commercial Relations Glencore Grain: <i>East Coast &amp; Southern region crop quality</i> James Foulsham, Wheat Trading Manager CBH Group: <i>Western region crop quality</i></p>
12.30-1.30pm Lunch	
1.30-4.00pm	<p><b>Session 4: Australian grain - meeting customer quality requirements</b> Dr Jeremy Burdon Director Grains Research &amp; Development Corporation: <i>Australian grain R&amp;D delivering increased value for customers</i> Richard Simonaitis CEO AEGIC: <i>Supporting the technical requirements of customers of Australian grain</i> Mark Schmidt President Australian Mungbean Association: <i>The rise and rise of Australian Mungbeans</i> Sam Chambers Broker INTL FCStone: <i>Tools to assist customers manage risk within the Australian supply chain</i></p>
4.00pm Afternoon tea	
4.00-5.00pm	Networking opportunity
6.30-9.00pm	AusCham Sundowner Le Meridan Hotel

## AGIC China

### Thursday 9 March 2017 Crowne Plaza Shanghai China

8.30am Arrival tea & coffee

9.00-9.30am

**MC:** Peter Murphy Partner Holman Fenwick Willan  
**Opening**  
 Pat O'Shannassy CEO Grain Trade Australia  
 Graeme Meehan Australian Consul General Shanghai

9.30-10.30am

**Session 1: Australian crop outlook and trade patterns**  
 Ron Storey Australian Crop Forecasters: *Australian grain trade flows and implications for customers*  
 Ian Gourley Grain Growers Limited: *Growers linked to international markets*

10.30-11.00am

**Session: Australian grain from a customer's perspective**  
 Erlend Ek Agriculture & Marine Research Manager China Policy

11.00-11.30am Morning tea

11.30am-12.30pm

**Session 3: Australian crop quality – what occurred in 2016/17 season**  
 Jonathan Wilson GM Logistics and Commercial Relations Glencore Grain: *East Coast & Southern region crop quality*  
 James Foulsham, Wheat Trading Manager and Wallace Chang Regional Manager North Asia CBH Group: *Western region crop quality*

12.30-1.30pm Lunch

1.30-4.00pm

**Session 4: Australian grain - meeting customer quality requirements**  
 Dr Jeremy Burdon Director Grains Research & Development Corporation: *Australian grain R&D delivering increased value for customers*  
 Dr. Siem Siah AEGIC: *Benefits of utilising Australian wheat in white salted noodles and steamed buns*  
 Nick Goddard Executive Director Australian Oilseeds Federation: *Australian Canola Opportunity for China*  
 Mark Schmidt President Australian Mungbean Association: *The rise and rise of Australian Mungbeans*  
 Angus Wethenhall Principal Allied Grain Pty Ltd: *Australian barley update*  
 Brett Cooper Director/General Manager INTL FCStone: *Tools to assist customers manage risk within the Australian supply chain*

4.00pm Afternoon tea

4.00-5.00pm

Networking opportunity