



Australian Grains Industry Conference¹

The Eagle, The Dragon, The Bear ... The Kangaroo

1st & 2nd August 2018, Crown Promenade Hotel, Melbourne, Australia

¹ Program subject to change without notice



Program Summary 31 July to 2 August 2018

| Day | Time | Program |
|---------------------------------------|---------------|--|
| Tuesday 31 July 2018 | 9.00am-5.00pm | GTA Compliance & Advisory Workshop AOF Meetings Pulse Australia Board meeting |
| | 12.00-6.00pm | IKON AGIC Golf Day |
| Wednesday 1 st August 2018 | 9.00am-5.00pm | AGIC Conference Program |
| | 9.00am-5.00pm | AGIC Exhibition & GrainCorp Networking hub |
| | 6.00-8.00pm | Welcome drinks (sponsored by GrainGrowers) |
| Thursday 2 nd August 2018 | 9.00am-5.00pm | AGIC Conference Program |
| | 9.00am-4.00pm | AGIC Exhibition & GrainCorp Networking hub |
| | 7.00pm | CBH Australian Grains Industry Conference Dinner |

| Wednesday 1st August 2018 AGIC Technical Program | |
|--|---|
| 9.00am-9.45am | Welcome: Peter Reading Chair Grain Trade Australia Opening Address: Hon David Littleproud Minister for Agriculture & Water Resources |
| 9.45am-10.30am | Session 1: Grain Markets and Outlook Bill Lapp Principal Advanced Economic Solutions: <i>Dynamics in world grain and oilseed markets for the coming year</i> |
| 10.30-11.00am Morning tea | |
| 11.00am-11.30am | Keynote address Hon Steven Ciobo, Minister for Trade and Investment |
| 11.30am-12.15pm | Session 3: Future demand trends of the Asian market William Syers Senior Marketing Manager - Milling Wheat Bunge Asia Pte Ltd: <i>Trends in the feed/flour milling sector in Asia</i> Andrei Agapi Asia-pacific Agriculture Manager, S&P Global Platts: <i>Pricing mechanics and competitive landscape for global wheat in South East Asia</i> |
| 12.15pm-1.00pm | Session 3a: Panel discussion - China Facilitator: Andrew Young Director Plumgrove William Syers Senior Marketing Manager - Milling Wheat Bunge Asia Pte Ltd Yebin Li CEO COFCO Agri Australia Lyndon Asser Senior Commercial Manager for Glencore Agriculture Pty Ltd Panelist TBC |
| 1.00pm-2.30pm Lunch | |
| 2.30pm-3.30pm | Session 3: Emerging presence of the black sea – what place in Asia? Nikolay Gorbachov President Ukrainian Grain Association: <i>Ukrainian/black sea grain market – future prospects and opportunities</i> Dr. Rory Deverell, Senior Commodity Risk Manager, INTL FCStone: <i>TBC</i> |
| 3.30-4.00pm Afternoon tea | |
| 4.00pm-5.00pm | Session 4: Changing politics of global trade Keynote address: Guruswamy Chandrashekhar, Global Agribusiness and Commodities Market Specialist: <i>Indian Grain Market Dynamics and Outlook 2018/19</i> Followed by panel discussion |
| 6.00pm-8.00pm | Welcome drinks sponsored by GrainGrowers |

| Thursday 2 nd August 2018 AGIC Technical Program | |
|---|--|
| 9.00am-10.00am | <p>Session 5: Innovation in the grain processing sector and implications for grain commodities Jorg Binkert Research & Development Director KASPAR SCHULZ: <i>Innovation and potential of microbusiness – by microbrewing, micromalting and microdistilling</i> Speaker TBC</p> |
| 10.00-10.30am Morning tea | |
| 10.30am-11.30am | <p>Session 6: Industry Leaders in Profile - Interview with Virginia Trioli Graham Bradley Chair GrainCorp Jimmy Wilson CEO CBH Group</p> |
| 11.30-12.30 | <p>Session 7: Innovation, Agtech and Digital Ag – What's the future? Panel session facilitated by Virginia Trioli Panellists: Graham Turley Managing Director, Institutional Australia ANZ Emma Weston, CEO Agridigital Caile Ditterich CEO Blockgrain Panellists TBC</p> |
| 12.30pm-1.30pm Lunch | |
| 1.30-2.00pm | <p>Keynote address Hon Joel Fitzgibbon, Shadow Minister Agriculture</p> |
| 2.00pm – 3.00pm | <p>Session 8: Aginvestment Adrian Redlich Chief Executive Officer & Chief Investment Officer Merricks Capital: <i>TBC</i> Facilitator: Michael Whitehead Panellists TBC</p> |
| 3.00pm-3.30pm Afternoon tea | |
| 3.30pm-4.30pm | <p>Session 11: Facilitating trade: stewardship, technology and collaboration Pat O'Shannassy CEO Grain Trade Australia: <i>Grain Industry Code of Practice</i> Richard Perkins GM Market Check: <i>Maximising opportunities for grain through technology, communication and collaboration</i> Speaker TBC</p> |
| 4.30pm-5.30pm | <p>Session 12: Spirit of Grain and Conference Close Andrew Parry Australian Superintendence Company: <i>Quality of Australian grain for Baijiu, Shochu and like products</i> TBC: Quality requirements of end use markets for Baijiu, Shochu and like products Spirits from grain tasting – Baijiu, Shochu, Whisky</p> |
| 5.30pm | Conference close |
| 7.00pm | CBH Australian Grains Industry Conference Dinner |